



Position: Site Acquisition Representative

Reporting to: Site Acquisition Director

Ridge Communications, Inc. (RCI) is a telecommunications company that provides a full array of network deployment, engineering and operations services primarily for wireless carriers.

At RCI, our employees provide the “quality” differentiator that has afforded Ridge the ability to grow sustainably and prosper. We strive to employ the highest quality talent in order to deliver the highest quality product. If working with a talented and energetic group of people where constant learning is the norm and where surpassing the customer’s expectation is the expectation then Ridge Communications may be the environment for you.

Responsibilities:

The Site Acquisition Representative will work closely with our clients to expand and upgrade their network coverage. The duties will include, but are not limited to:

- Identify, evaluate and procure the most suitable cell site locations
- Negotiate and coordinate execution of agreements, leases, access and utility easements and amendments as necessary
- Work with the local jurisdictions to obtain planning permits and other permits as deemed necessary
- Coordinate with various construction groups to complete site drawings
- Prepare feasibility reports
- Update project milestone status and upload documents in client's database
- Act as an intermediary between the client and the company and facilitate client project involvement
- Develop and grow relationships with the clients

Skills/Qualifications:

- Possess a thorough understanding of real estate practices and principles and quickly learn the client’s site development process
- Able to analyze basic legal documents
- Able to work successfully with multiple projects and tight deadlines.
- Excellent negotiating and follow up skills
- Excellent communication both written and verbal, interpersonal and public speaking skills
- Excellent organizational and project leadership skills
- Keen eye for detail
- Self-motivated and able to work in a team and independently
- Proficient computer skills
- Some travel may be required
- Must have a valid driver’s license, adequate insurance and reliable transportation
- Must have valid, current CA Real Estate License

Education and Experience:

- Undergraduate degree with knowledge of real estate, urban planning
- 4+ years of experience in land acquisition, real estate development or related field
- 1+ year of Land Use Planning, preferred
- Wireless telecommunications experience preferred

RCI offers competitive wages and a benefits package.

No phone calls please, principals only.

Required experience:

- Site Acquisition: 4 years